



ROANOKE TRADE

International Insurance Brokers Since 1935



CoverageDock™ – The Safe Harbor For Cargo Insurance... *A Life Preserver For Your Business*

Cargo insurance is a valuable add-on service that benefits your clients and the relationships you have with them. Offering it also benefits your company's bottom line. Handled improperly, however, it can upset client relationships or cause costly E&O claims.

The Key to a Successful Cargo Insurance Program

Whether you're a small, medium or large company—"one-size-fits-all" coverage to meet the requirements of your property, liability and transportation-related exposures is not acceptable. Work with seasoned professionals well-versed in transportation risks... like those on the Roanoke Trade team... who know the right questions to ask in order to develop a policy that best fits your business. With the right agent you will typically unveil savings and/or other benefits by going through this process.

Once the right coverage is in place, there are significant rewards to offering cargo insurance to your clients—especially if you are able to minimize the associated risks and make it efficient. Knowing this, Roanoke Trade offers its online CoverageDock™ system to its customs broker and freight forwarder clients at no charge. CoverageDock™ filters data to reduce errors and eliminate coverage mistakes when issuing insurance certificates; it also keeps users within their underwriting authority and speeds turnaround of special quotations.

Seek Automation Options and Evaluate Benefits

CoverageDock™ users have the option to declare insured shipments, issue cargo insurance certificates, report and monitor claims and perform OFAC screening 24/7. If you wish to electronically report cargo insurance data from your own systems, that can be arranged as well. No matter how you prefer your cargo insurance program to operate internally, you will experience the benefits of CoverageDock™ when working with Roanoke Trade because its staff uses it daily to expedite service.

Built-In OFAC Screening

OFAC fines can literally cost companies in the hundreds of thousands. CoverageDock™ performs integrated OFAC screening against all certificates issued and shipments declared. Even when not using CoverageDock™ for your cargo insurance, it can be used by Roanoke Trade clients as an independent OFAC search tool to look up U.S. government restricted individuals, companies or countries in real-time.

Minimize Risks... Gain Rewards

Cargo insurance can produce significant rewards if you (1) have quality coverage and reliable claims service in place; (2) reduce the probability of internal mistakes and increase efficiency; and (3) can rally your employees with the confidence to offer it!

CoverageDock™ users express greater confidence in offering cargo insurance because of the reduced probability of making costly errors for which they may be held accountable. Roanoke Trade's CoverageDock™ training and support coupled with its Cargo Insurance Basics workshops for clients further heightens confidence.

Experience Roanoke Trade's proven track record of service integrity and expertise as relates to transportation-related insurance and claims handling—an organization where teamwork is encouraged at every level to help its clients succeed.

For more details contact your Roanoke Trade account representative or 1-800-ROANOKE, ext. 1238; coveragedock@roanoketrade.com